



FARM CREDIT
100
ESTABLISHED 1916

AgriBank 
FARM CREDIT BANK

Fresh Perspectives

Ag industry leaders acknowledge reputation challenge and say technology innovation and sustainability will drive change

AgriThought

AgriBank and affiliated Farm Credit Associations provide financial solutions to meet the needs of production agriculture in America's heartland. AgriBank features our research and analysis in AgriBank Insights as part of our AgriThought initiative to help inform the financial decisions among those we serve.

Contents

- 2** Rewards
- 4** Opportunities
- 6** Challenges
- 8** Changes
- 9** Advice

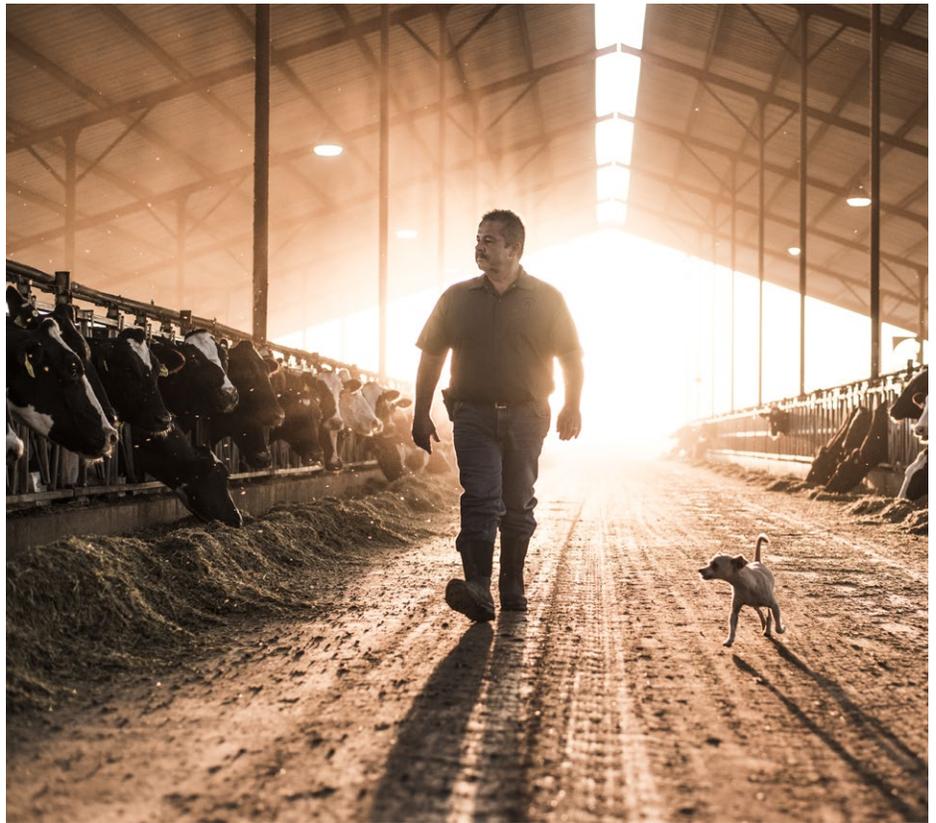
The Farm Credit 100 Fresh Perspectives program identified 100 leaders from across the nation who are changing rural communities and agriculture for the better. This report highlights the 34 honorees from the 15-state AgriBank District, which covers America's heartland, and shares their insights on the future.

Highlights

- **REWARDS.** Farm Credit 100 honorees share pride in their work to advance rural communities and agriculture, but for different reasons. Some cite the lofty—feeding the globe—while others focus on the pragmatic—educating policy makers about production agriculture.
- **OPPORTUNITIES AND CHALLENGES.** The ag leaders honored for the Farm Credit centennial see boundless opportunities in agriculture. But they also recognize agriculture has a reputation challenge, especially when it comes to gaining the trust and respect of consumers.
- **CHANGE.** This is not your father's agriculture industry. The Fresh Perspectives nominees say technology innovation and sustainability will continue to drive change that's needed to meet global demand and competitive requirements.

AGRIBANK DISTRICT HONOREES

Following are the 34 Farm Credit 100 Fresh Perspectives honorees from the 15-state AgriBank District, which covers the heart of production agriculture. These listings include each honoree's name, profile, recognition category, hometown and Farm Credit affiliation, where applicable. Click on the names to read honoree profiles.



What is most rewarding about your work in agriculture?

Individuals



Addy Battel *Student, Volunteer, Mentor and Advocate*
Youth Leadership (Under 21)
Cass City, Michigan
GreenStone Farm Credit Services



Caleb Brannon *Student, Researcher, Farmer and Entrepreneur*
Entrepreneurship & Innovation
Puryear, Tennessee



Erin Brenneman *Farmer and Farrowing Manager, Brenneman Pork*
Agriculture Education and Community Impact
Wellman, Iowa
AgStar Financial Services



Alex Bryan *Director of Agriculture, Greater Lansing Food Bank and Food Network*
Rural and Urban Connection
Lansing, Michigan
GreenStone Farm Credit Services



Emily Buck *Field Representative for U.S. Rep. Diane Black*
Youth Leadership (Under 21)
Gallatin, Tennessee

(continued on next page)

It's natural that industry leaders find their work rewarding. For Farm Credit 100 Fresh Perspectives honorees, what's most rewarding about their work in agriculture? Their viewpoints range from the lofty—feeding the globe—to the pragmatic—educating policy makers about production agriculture.

“The satisfaction of helping the agricultural industry provide food for the world” is what Caleb Brannon, a student at Murray State University and entrepreneurial farmer from Puryear, Tennessee, finds rewarding. The opportunity to “address the world’s need for food, fiber, fuel and a variety of recreational and other amenities” also inspires retired ag educator and 1st Farm Credit Services Director Robert Easter, of Mahomet, Illinois.

For some, the reward is closer to home. Agriculture “pays homage to the American dream and idea,” said food bank leader Alex Bryan of Lansing, Michigan, whose work includes helping others achieve the American dream through agriculture. For farmers Russell and Marilyn Rosenboom, of Clifton, Illinois, the reward is even more personal: “having our sons follow in [our] footsteps” and watching other young farmers succeed in farming.

Teaching others about agriculture also has its rewards, from mentoring young farmers, to teaching urban students how to grow fresh produce, to helping consumers understand where their food comes from or how farmers care for natural resources.

“The most rewarding aspect of my work in agriculture is learning from and sharing lessons with other farmers and farm businesses so that we all can be more economically viable and connect with our communities,” says Bath, Michigan farmer Adam Montri, who helps farmers across the country and advocates for programs that support rural communities and agriculture.

North Dakota State University student and farmer Justin Zahradka, of Lawton, North Dakota, has a similar perspective: “I have demonstrated farming practices such as reduced tillage and cover crops in my area and started a ripple effect that is turning into a wave across northeastern North Dakota.”

Angela Mason, of Windy City Harvest in Chicago, and Bethany Mattingly, of the Seneca FFA Chapter in Louisville, Kentucky, work in urban agriculture, bringing a touch of rural America to the inner city. “I am able to work with a really diverse group of people, everyone from teens to ex-offenders to career changers,” Mason says. “All of our students are truly committed to building the local food system. It is inspiring to work in this movement.”

We love working in urban areas with people who don’t know how much agriculture changes lives,” Mattingly says. “We are based in Louisville, Kentucky and spend a lot of our time teaching everyone from younger students to adults in nursing homes about all aspects of agriculture.”

Rancher Jerry Doan takes pride in teaching the public about agriculture through his agri-tourism operation in McKenzie, North Dakota. “The most rewarding part of their visit, to me, is when they are surprised and impressed at how we are interested and working hard to restore our soil health and natural resources, including wildlife,” Doan says. “They have a perception that we are ruining the rivers and streams, polluting the atmosphere, don’t take care of our land, and beat or mistreat our animals. They often tell me how we need to spread the word about the stewardship we practice as the people they know don’t see the positive message of agriculture. It is a great feeling to see them smile and feel very good about what they have seen on our ranching operation.”

AGRIBANK DISTRICT HONOREES

(continued from previous page)



Troy Buck *Teacher*

Agriculture Education and Community Impact
Alpine, Arkansas
Farm Credit Services of Western Arkansas



Kurtis Charling *Business Solutions Specialist, Lindsay Corporation*

Entrepreneurship and Innovation
Oakland, Nebraska
Farm Credit Services of America



Jake Chisholm *Farmer, Advocate and Student, North Dakota State University*

Beginning Farmer or Rancher Achievement
Gary, Minnesota
AgCountry Farm Credit Services



Jerry Doan *Rancher and Owner, Black Leg Ranch*

Agriculture Education and Community Impact
McKenzie, North Dakota
Farm Credit Services of Mandan



Robert A. Easter *Retired Professor, Dean and President of the University of Illinois System and Current Farm Credit Director*

Leadership (21 and Up)
Mahomet, Illinois
1st Farm Credit Services



Courtney Gerstenecker *Student, Murray State University*

Youth Leadership (Under 21)
Carlyle, Illinois
Farm Credit Illinois



Bernard Geschke *Program Specialist, Progressive Agriculture*

Agriculture Education and Community Impact
Papillion, Nebraska
Farm Credit Services of America



Frank Gifford *Teacher, FFA Advisor and Farmer*

Agriculture Education and Community Impact
Mt. Olivet, Kentucky
Farm Credit Mid-America



Pakou Hang *Executive Director, Hmong American Farmers Association*

Mentoring and Volunteerism
Minneapolis, Minnesota
AgStar Financial Services and AgriBank



Kirsten Kapraun and Alyssa Garner *High School Students*

Youth Leadership (Under 21)
Maroa, Illinois
Farm Credit Illinois

(continued on next page)

AGRIBANK DISTRICT HONOREES

(continued from previous page)



Roger King *Agri-science Instructor*
Agriculture Education and Community Impact
Holmen, Wisconsin
Badgerland Financial



Penny Lauritzen *Farm Manager, Consultant and Founder of Women Changing the Face of Agriculture*
Mentoring and Volunteerism
Lanark, Illinois
1st Farm Credit Services



Kierra Leddy *Student, South Dakota State University*
Youth Leadership (Under 21)
Stockholm, South Dakota
Farm Credit Services of America



Angela Mason *Associate Vice President, Windy City Harvest*
Rural and Urban Connection
Chicago, Illinois
AgriBank



Adam Montri *Farmer and Managing Member of Ten Hens Farm, and Outreach Specialist for Michigan State University*
Rural and Urban Connection
Bath, Michigan
GreenStone Farm Credit Services



Odessa R. Oldham *Student, Ranch Partner/Manager, and Native American Youth Agriculture Summit Camp Director*
Agriculture Education and Community Impact
Lander, Wyoming
Farm Credit Services of America



Russell and Marilyn Rosenboom *Farmers*
Mentoring and Volunteerism
Clifton, Illinois
1st Farm Credit Services



Tony Schultz and Katrina Becker *Farmers and Owners/Operators of Stoney Acres Farm*
Rural and Urban Connection
Athens, Wisconsin
United FCS



Carley Snider *Student, The Ohio State University*
Youth Leadership (Under 21)
Felicity, Ohio
Farm Credit Mid-America



Kurt Stiefvater *Farmer and Industry Leader*
Leadership (21 and Up)
Salem, South Dakota
Farm Credit Services of America

(continued on next page)

What opportunities do you see for agriculture?

“Boundless” is a popular word among Farm Credit 100 honorees summing up opportunities for agriculture, whether they’re referring to careers, niche markets or public education.

“Agriculture is an industry with opportunities available for the best and brightest minds,” says Justin Zahradka, a farmer from Lawton, North Dakota, and a student at North Dakota State University. “A diverse knowledge is needed to select for and produce quality crops. Influence through leadership and collaboration with others will continue to be a key component to the success of the industry.”

Zahradka practices what he preaches. In North Dakota, the northern latitude means a shorter growing season than other U.S. states, and farmers there typically produce one crop per season. However, working with the Northeast North Dakota Cover Crops Project, Zahradka helped demonstrate that, through use of the right processes, North Dakota land can sustain more crops than previously expected.

Kiera Leddy of Stockholm, South Dakota, sees lots of career opportunities in agriculture. “The greatest opportunity,” says the blogger and South Dakota State University student, “is the diverse availability of jobs. Through FFA I have learned how diverse agriculture is and how agriculture can be applied to everyone’s life.”



Farm manager and consultant Penny Lauritzen of Lanark, Illinois, has built her career helping women in the traditionally male-dominated profession of agriculture. As more women have become involved as producers or in support industries, they “bring a new, fresh perspective to the table, whether it is the kitchen table or a farm partnership or the board room table of a large agriculture corporation,” she says. “Statistics show that companies with a more diversified management team and workforce provide higher rates of return than comparable companies that are not inclusive for women. If the industry needs a larger pool of employees, it is time to be more open to non-traditional applicants.”

Some Farm Credit 100 honorees contend that opportunities for young and beginning farmers lie in niche agriculture markets, especially since larger-scale farming may be cost-prohibitive to enter.

“I believe the real opportunity is to find a niche that utilizes your advantages and allows you to escape the commodity markets and sell direct to consumers,” says rancher Jerry Doan, of McKenzie, North Dakota. One example of Doan’s efforts to serve a niche market is Rolling Plains Adventures, a nationally recognized hunting and outfitting operation he established as a way to diversify his business while demonstrating how livestock and wildlife can flourish together. “These kinds of opportunities will allow real wealth generation and create a good quality of life!”

For farmers Russell and Marilyn Rosenboom, of Clifton, Illinois, niche business means “small farmers in greenhouses, farmers markets(s), specialty products.” For farmer Anthony Schultz, of Athens, Wisconsin, it means “organic sales direct markets and underserved smaller metro areas.”

A broader opportunity for the industry is to educate the public about agricultural practices and food sources.

“The biggest opportunity I see for the industry is adopting a proactive approach to consumer outreach,” says congressional aide Emily Buck, of Gallatin, Tennessee. “We are working with a generation of consumers that truly want to be connected to their food, and we have a great opportunity to not only provide them with a superior product, but to also garner their support for our farmers and ranchers.”

Attorney Amanda Zaluckyj, of Coloma, Michigan, who launched a blog at TheFarmersDaughterUSA.com to promote and explain modern agricultural production, underscores the need for consumer education: “With the advent of social media, there is an opportunity for agriculture to really reach out to our customers and tell our story. In the past, it wasn’t always easy to talk to people that are outside of our rural communities, but we now have that opportunity and should take it!”

AGRIBANK DISTRICT HONOREES

(continued from previous page)



Scott R. Stone *Teacher*
Agriculture Education and Community Impact
Centralia, Missouri
FCS Financial



Jessica Tekippe-Schmitt *Farmer and Ruminant Manager for Ajinomoto Heartland*
Beginning Farmer or Rancher Achievement
Fort Atkinson, Iowa
Farm Credit Services of America



Joe Tomandl III *Farmer and Executive Director, Dairy Grazing Apprenticeship*
Leadership (21 and Up)
Medford, Wisconsin



Scott and Sandra Williams *Farmers and Managers, Fields Restored*
Sustainability and Natural Resources
Park Ridge, Illinois
1st Farm Credit Services



Justin Zahradka *Farmer and Student, North Dakota State University*
Beginning Farmer or Rancher Achievement
Lawton, North Dakota
AgCountry Farm Credit Services



Amanda Zaluckyj *Attorney and Blogger at TheFarmersDaughterUSA.com*
Agriculture Education and Community Impact
Coloma, Michigan
GreenStone Farm Credit Services

Organizations



CHS
Financial Stewardship
St. Paul, Minnesota
CoBank



Seneca FFA Chapter
Rural and Urban Connection
Louisville, Kentucky
Farm Credit Mid-America



Women Changing the Face of Agriculture Planning Committee
Agriculture Education and Community Impact
Lanark, Illinois
1st Farm Credit Services

What is the greatest challenge facing agriculture?

Ask Farm Credit 100 honorees to identify the greatest challenge facing agriculture, and they're most likely to tell you it's public relations—gaining the trust and respect of consumers. Or what farmer Caleb Brannon, of Puryear, Tennessee, calls “agriculture illiteracy.”



“The greatest challenge facing agriculture is individuals who do not understand our industry but are quick to speak in opposition of it,” says Centralia, Missouri teacher Scott Stone, president-elect of the National Association of Agriculture Educators. “We must share the truth about our production methods and practices so everyone can be armed with accurate knowledge.”

“Misinformation is pervasive, especially on social media,” says attorney and blogger Amanda Zaluckyj, Coloma, Michigan. “Thankfully, over the last couple years, we’ve seen a greater number of farms speaking out about their work, and I hope that will help turn the tide.”

Bethany Mattingly, of the Seneca FFA Chapter in Louisville, Kentucky, says the solution to protecting the industry’s reputation is education. “We can find the solution to any problem, but if that solution isn’t understood or communicated, then it will not work or might be rejected if it isn’t understood,” she says. “We have to communicate what we know to be effective in agriculture and be open to more than one method of success.”

Another challenge facing agriculture is providing education for and generating enthusiasm among youth to sustain the industry—or, “developing the human resources needed to staff and provide leadership to an increasingly complex industry,” in the words of Robert Easter, of Mahomet, Illinois, retired president of the University of Illinois System and a director of 1st Farm Credit Services.

“Our greatest challenge is getting young people back onto the farm,” says congressional aide Emily Buck, of Gallatin, Tennessee. “The average age of farmers is consistently trending upwards. We need to ensure that we are helping our farm families begin transition planning, and that we recruit the best and the brightest students to agriculture. With careers ranging from production agriculture to policy, research, and sales, our industry has so much to offer.”

Farm manager and consultant Penny Lauritzen of Lanark, Illinois, agrees: “Agriculture is expanding and needs a larger employee pool than ever before. The typical source of new employees from farm families continues to dwindle as rural population and farmer numbers decline and farmer age increases. It will be important for the entire industry to support efforts to attract students that have an interest in science, technology, engineering and math whether or not they have an agriculture background. It is also important to develop a new method of attracting agriculture educators.”

The honorees mention a host of other challenges, from climate change, to diversity of crops and production approaches, to government regulations, to industry consolidation. Perhaps one of the greatest challenges lies in the industry’s ultimate goal of feeding a growing and hungry world population. Says farmer Adam Montri, of Bath, Michigan, “One of the greatest challenges facing agriculture today is the demand for increased yields to feed an ever-growing population while maintaining environmentally responsible practices and prices that ensure both access to farm products for this growing population and economic viability for our farms.”



How do you expect agriculture to change in the next decade?

As Farm Credit 100 honorees look to the future, many see technology innovation and sustainability as driving—and interrelated—forces.

“I feel that the greatest changes in agriculture will deal with technology,” says teacher Scott Stone, of Centralia, Missouri. “Technology has revolutionized the production, transportation, processing, packaging, and sale of food. If we do not adapt to the changes, we will be left behind.”

South Dakota State University student Kiera Leddy of Stockholm, South Dakota, agrees, saying, “I expect agriculture to continue to adapt to technology and become more efficient. Robotic dairies exist in some parts of the world, it will be interesting to see if robotic chicken farms, feedlots, or fisheries will develop as well.”

For Farm manager and consultant Penny Lauritzen of Lanark, Illinois, technology’s growing impact and influence in agriculture has implications for agriculture education. “It will be important for students and new entrants of the industry to be well-trained and aware of new technology so they find applications that will have rewards for both the industry and themselves,” she says. “These applications will provide the opportunities to develop niche markets for small producers and new products for those commodities that generally are in excess supply which creates low prices and returns below the cost of production. If we cannot provide profits in the industry, we cannot maintain sustainability.”

As congressional aide Emily Buck, of Gallatin, Tennessee, sees it, “Sustainability is the word of the next decade. We will have to continue focusing on producing more product on less land, all while maintaining the quality of the land for future generations. This will require advanced technology, education for producers, and state and federal policy that prioritizes our producers.”

Technology innovation and sustainability are very much on the minds of consumers as many become increasingly concerned about food production.



“In the next decade, I believe agriculture will change, because consumers are becoming more concerned with health and the quality of their food,” says McKenzie, North Dakota rancher Jerry Doan, who has taken public education into his own hands by running his own agritourism operation. “This is a direct relationship to our soil health, and we will be more involved in building systems that allow the soil biology to flourish, which will allow us to build organic matter back and cut down on outside inputs. We must find a balance that allows us as producers to grow nutritious foods while being able to be sound economically.”

Changes resulting from technology innovation and sustainability may pale in comparison to what could happen if the pipeline of future farmers goes unfilled. “Out of necessity, we must have a younger generation take to farming,” says Alex Bryan of Lansing, Michigan, who is president of the National Young Farmers Coalition, which helps younger farmers enter and succeed in agriculture. “Without a change in policy that shifts both the viability of farming and lowers the barriers to entry (finance/capital), we will be without farmers.”

What advice do you have for young people preparing for careers in agriculture?

What advice to Farm Credit 100 Fresh Perspectives honorees across the AgriBank District have for young people preparing for careers in agriculture? AgriBank asked—and here are their answers.



“Hard work will get you far.”

Caleb Brannon *Student, Researcher, Farmer and Entrepreneur
Puryear, Tennessee*



“Work hard, get active in policy, take a stake in your future today. Consider joining National Young Farmers Coalition or a similar organization to advocate on issues that will affect you.”

Alex Bryan *Director of Agriculture Greater Lansing Food Bank and Food Network
Lansing, Michigan*



“Work hard and take every opportunity you can! I did four internships in college, so that I could learn as much as possible about different sectors of agriculture. I also encourage students to be involved in several extracurricular activities such as Block and Bridle Clubs, Farm Bureau’s Young Farmers and Ranchers, Collegiate FFA and 4-H. These activities allow you to network with industry leaders and learn new things every day. Most importantly, never let anyone tell you that you are too young to achieve something great!”

Emily Buck *Field Representative for U.S. Rep. Diane Black
Gallatin, Tennessee*



“Agriculture is a very rewarding yet challenging career path. Even in these trying times, I believe agriculture has countless opportunities. The real challenge is to be open minded and not let traditional thinking or traditional ag systems stifle your creativity! I would recommend attending holistic management training. This type of training teaches you how to think and explore creativity. I would also surround myself with creative, successful people as mentors. Set goals and be prepared to fail. Don’t let that discourage you as you learn from your failures and keep moving forward.”

Jerry Doan *Rancher and Owner, Black Leg Ranch
McKenzie, North Dakota*



“Go for it! The next 30-40 years will offer great challenge but equally large opportunities for an incredibly rewarding career whether farmer or bench scientist, commodity trader or food processor.”

Robert Easter *Retired Professor, Dean and President of the University of Illinois System and Current Farm Credit Director
Mahomet, Illinois*



“It’s not if a career is available, it’s what career do you want. Agriculture is looking for great people to have an impact on feeding the world.”

Roger King *Agri-science Instructor
Holmen, Wisconsin*



“The opportunities in agriculture are phenomenal but you will must be prepared to ‘do your homework.’ Research and preparation does not end with graduation from high school, college or tech school. It has just begun. Always be prepared to look deeper when faced with a problem or challenge. Develop a network throughout the industry so you can seek answers and assistance that are outside your expertise. Be prepared to offer your assistance when you have the skills needed and don’t hesitate to take on a challenge and develop some of those required skills as you move ahead on a project.”

Penny Lauritzen *Farm Manager, Consultant and Founder of Women Changing the Face of Agriculture
Lanark, Illinois*



“My advice for young people is get involved. Agriculture is an industry where it really is about who you know.”

Kiera Leddy *Student, South Dakota State University
Stockholm, South Dakota*



“I feel it is very important to get as many people at the table as possible.”

Angela Mason *Associate Vice President, Windy City Harvest
Chicago, Illinois*



“Get in FFA as soon as you possibly can, jump on every opportunity your advisor tells you about, develop a Supervised Agriculture Experience Program that is built on a passion and grows with your knowledge and experience, enter contests and competitions, become a committee member, chairman, officer, and representative of the agriculture industry, use social media to your advantage and always be positive. Above all, treat each experience whether positive or negative as a learning experience — gain something positive from it.”

Bethany Mattingly *Seneca FFA Chapter
Louisville, Kentucky*



“I would advise young people to take the time to work on other farms, even if their family farms. There are as many different ways to grow, say a tomato, as there are tomato varieties. Going back and doing things the way your family always has isn’t a bad option, but seeing how other farms and farmers do things allows you to look at many aspects of your farm from a different perspective. It may be that they like how they grow tomatoes, or any other crop, but seeing things done another way allows you to determine why and ask questions about yourself and your business.”

Adam Montri *Farmer and Managing Member of Ten Hens Farm, and Outreach Specialist for Michigan State University
Bath, Michigan*



“My advice for young people is no matter the challenges you are faced with, you need to overcome them, and move forward. Careers in agriculture are challenging at times but they are important and need strong individuals to uphold them.”

Odessa Oldham *Student, Ranch Partner/Manager, and Native American Youth Agriculture Summit Camp Director
Lander, Wyoming*



“Observe successful farmers in the field of agriculture where your interest lies. Look at diversification. Take advantage of any opportunity to add income. Have a good relationship with your banker.”

Russell and Marilyn Rosenboom *Farmers*
Clifton, Illinois



“Major in something other than a traditional ag degree at a land grant U. Work on the type of farm you hope to have for a season or two. Farm somewhere that you have a network of support. Start relatively early (25-26) to build equity and experience. Successful farmers care as much about getting things to come out of the ground as they do about relationship building. Grow into the type of farm you hope to have at a pace that you don’t become overwhelmed by debt and mistakes, but that sustains, fulfills and challenges you. Beware of implement dealers.”

Anthony Schultz *Farmer and Owner/Operator of Stoney Acres Farm*
Athens, Wisconsin



“Learn as much as you can and take ahold of every opportunity that comes your way. Find an area of agriculture that you are passionate about and pursue it with all your might. There will be challenges and obstacles along the way, but do not let them define you.”

Scott Stone *Teacher*
Centralia, Missouri



“As a young farmer, I reach out to as many professionals that I can in order to gain knowledge and new ideas. An open mind is important as trends in agriculture change quickly. Find a mentor that can help lead you in the right direction and become involved in agricultural organizations.”

Justin Zahradka *Farmer and Student, North Dakota State University*
Lawton, North Dakota



“Be prepared to not only work in agriculture, but also to do your own public relations work.”

Amanda Zaluckyj *Attorney and Blogger at TheFarmersDaughterUSA.com*
Coloma, Michigan

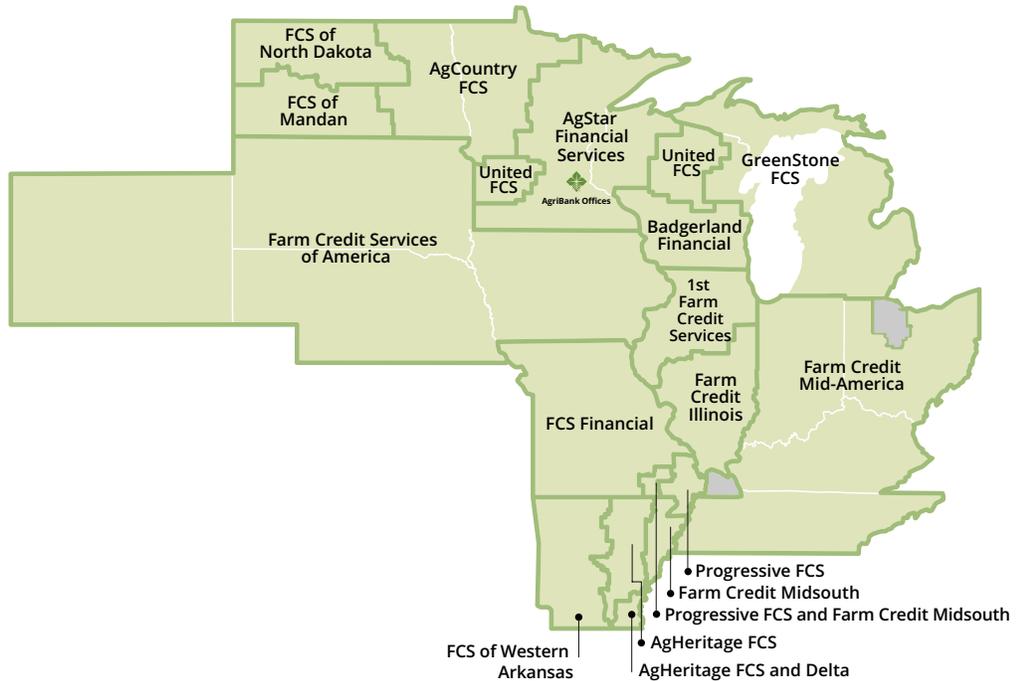


AgriBank District Map

For more Information

The Farm Credit 100 Fresh Perspectives search for leaders who are changing rural communities and agriculture for the better took place between July and December 2015. The search netted more than 1,000 nominations from all 50 states. A panel of experts on rural matters, including Farm Credit leaders and others from around the agriculture industry, selected the 100 honorees. The top 10 honorees — one from each nomination category — receive a \$10,000 award to help further their contributions to thriving rural communities and agriculture, as well as recognition at a Farm Credit 100 event in Washington, D.C. To learn more about the Farm Credit 100 Fresh Perspectives honorees, visit www.farmcredit100.com/top100.

Find previous AgriBank Insights reports on the [AgriThought](#) pages of www.AgriBank.com.



About AgriBank

AgriBank is one of the largest banks within the national Farm Credit System, with nearly \$100 billion in total assets. Under the Farm Credit System's cooperative structure, AgriBank is primarily owned by 17 affiliated Farm Credit Associations. The AgriBank District covers America's Midwest, a 15-state area stretching from Wyoming to Ohio and Minnesota to Arkansas. With about half of the nation's cropland located in the AgriBank District, and nearly 100 years of experience, the Bank and its Association owners have significant expertise in providing financial products and services for rural communities and agriculture. For more information, please visit www.AgriBank.com.

Contacts

MEDIA INQUIRIES

Kirstin Brost Grantham
Corporate Communications
Kirstin.Grantham@AgriBank.com
(651) 282-8635

OTHER INQUIRIES

John Share
Senior Writer
John.Share@AgriBank.com
(651) 282-8634

ADDRESS

AgriBank Farm Credit Bank
30 E. 7th Street, Suite 1600
St. Paul, MN 55101

